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**BCSE Statement on Trump Administration's Executive Order on Efficient Federal Operations  
Encouraging Use of Performance Contracts to Achieve Energy Goals**

Washington, DC - The Business Council for Sustainable Energy's President, Lisa Jacobson released the following statement in response to President Trump's Executive Order titled "Efficient Government Operations."

"The release of the Executive Order focused on Efficient Government Operations is important to continue to achieve annual building energy and water reductions at federal facilities. Importantly, the Council strongly supports the Executive Order's recognition of performance contracting, through Energy Savings Performance Contracts and Utility Energy Savings Contracts, in achieving the goals.

"The BCSE also commends the continued existence and duties of a Federal Environmental Executive, a steering committee, and Chief Sustainability officers at agencies as well as continued tracking of efforts related to this Executive Order."

Energy Savings Performance Contracts (ESPCs) and Utility Energy Service Contracts (USECs), collectively known as performance contracts, enable government agencies to procure energy savings and facility infrastructure improvements with no up-front capital costs or appropriations. Through performance contracts, private sector companies finance and install new energy efficient equipment in federal buildings, reducing energy and operating costs and addressing maintenance backlogs. In exchange for a pre-determined price, the chosen ESCO guarantees future energy savings, which are used to pay for the energy efficiency upgrades with excess savings accruing to the federal government. In fact, payment to the ESCO is contingent upon realizing that guaranteed annual savings stream.

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The Business Council for Sustainable Energy (BCSE) is a coalition of companies and trade associations from the energy efficiency, natural gas and renewable energy sectors. Established in 1992, the Council advocates for policies that expand the use of commercially-available clean energy technologies, products and services. For more information on the Council, please visit: [www.bcse.org](http://www.bcse.org) and download [Sustainable Energy in America Factbook](#) 2018 edition for the latest industry information.