



September 17, 2015

The Honorable Mitch McConnell, Senate Majority Leader
S-230 the Capitol
Washington, DC 20510

The Honorable Harry Reid, Senate Minority Leader
S-221 the Capitol
Washington, DC 20510

Dear Senators McConnell and Reid:

On behalf of the Business Council for Sustainable Energy (BCSE), a broad-based coalition of trade associations and businesses from the energy efficiency, natural gas and renewable energy sectors, I am writing to convey our support for the reauthorization of the EXIM Bank. The Council appreciates the Senate's action this summer to reauthorize EXIM Bank and we are hopeful that Congress quickly approves the reauthorization measure.

EXIM Bank helps create new market opportunities for American clean energy companies and enables American businesses to provide U.S. technology and innovation to foreign buyers. U.S. firms are often faced with competition from countries that link development assistance with project support, as well as use aggressive national tactics to secure market shares in developing and emerging economies. The financial support of vehicles such as EXIM Bank helps to create free, fair and functioning markets in which U.S. firms, including many small to medium-sized clean energy companies, can compete and do business. EXIM provides these opportunities through trade financing solutions – including export credit insurance, working capital guarantees, and guarantees of commercial loans to foreign buyers – to empower exporters of U.S. goods and services.

The EXIM Bank not only enables U.S. clean energy industries to increase their sales abroad but it also helps to support quality jobs at home. When American businesses are unable to access private export financing, EXIM fills the gaps by equipping them with the tools necessary to compete for global sales. In doing so, the Bank levels the playing field for U.S. exporters, which face stiff foreign competition in overseas markets.

The Council believes that the success of American clean energy firms that are deploying American technology abroad and employing American workers at home is linked to the assistance of government institutions such as EXIM Bank.

Thank you for your consideration of the Council's views, and please let me know if you have additional questions.

Sincerely,

Lisa Jacobson, President
Business Council for Sustainable Energy

CC: The Honorable Richard Shelby, Chairman, Senate Banking Committee
The Honorable Sherrod Brown, Ranking Member, Senate Banking Committee
Members of the United States Senate



September 17, 2015

The Honorable John Boehner, Majority Leader
H-232 the Capitol
Washington, DC 20515

The Honorable Nancy Pelosi, Minority Leader
H-204 the Capitol
Washington, DC 20515

Dear Speaker Boehner and Minority Leader Pelosi:

On behalf of the Business Council for Sustainable Energy (BCSE), a broad-based coalition of trade associations and businesses from the energy efficiency, natural gas and renewable energy sectors, I am writing to convey our support for the reauthorization of the EXIM Bank.

EXIM Bank helps create new market opportunities for American clean energy companies and enables American businesses to provide U.S. technology and innovation to foreign buyers. U.S. firms are often faced with competition from countries that link development assistance with project support, as well as use aggressive national tactics to secure market shares in developing and emerging economies. The financial support of vehicles such as EXIM Bank helps to create free, fair and functioning markets in which U.S. firms, including many small to medium-sized clean energy companies, can compete and do business. EXIM provides these opportunities through trade financing solutions – including export credit insurance, working capital guarantees, and guarantees of commercial loans to foreign buyers – to empower exporters of U.S. goods and services.

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Thank you for your consideration of the Council's views, and please let me know if you have additional questions.

Sincerely,

Lisa Jacobson, President
Business Council for Sustainable Energy

CC: The Honorable Jeb Hensarling, Chairman, House Financial Services Committee
The Honorable Maxine Waters, Ranking Member, House Financial Services Committee
Members of the House of Representatives